

KAPPA

LEARNING

Center

Gaining Executive Support for Your PMO

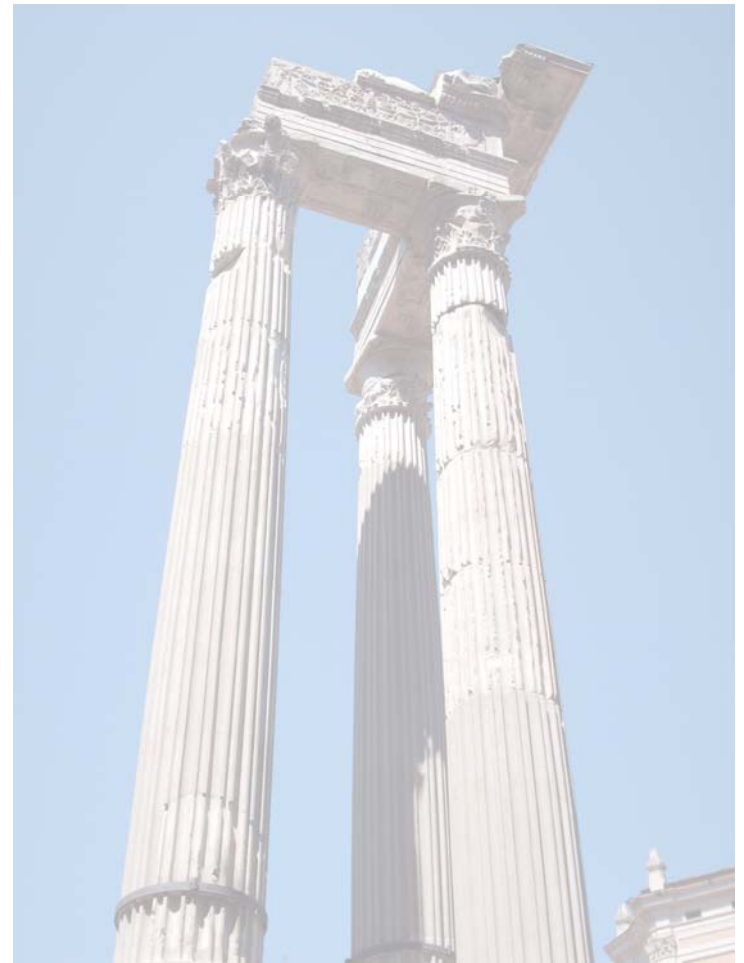
Central Arkansas PMI Chapter

Marty Knight, PMP

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Gaining Executive Support for Your PMO

- **P**ATIENCE

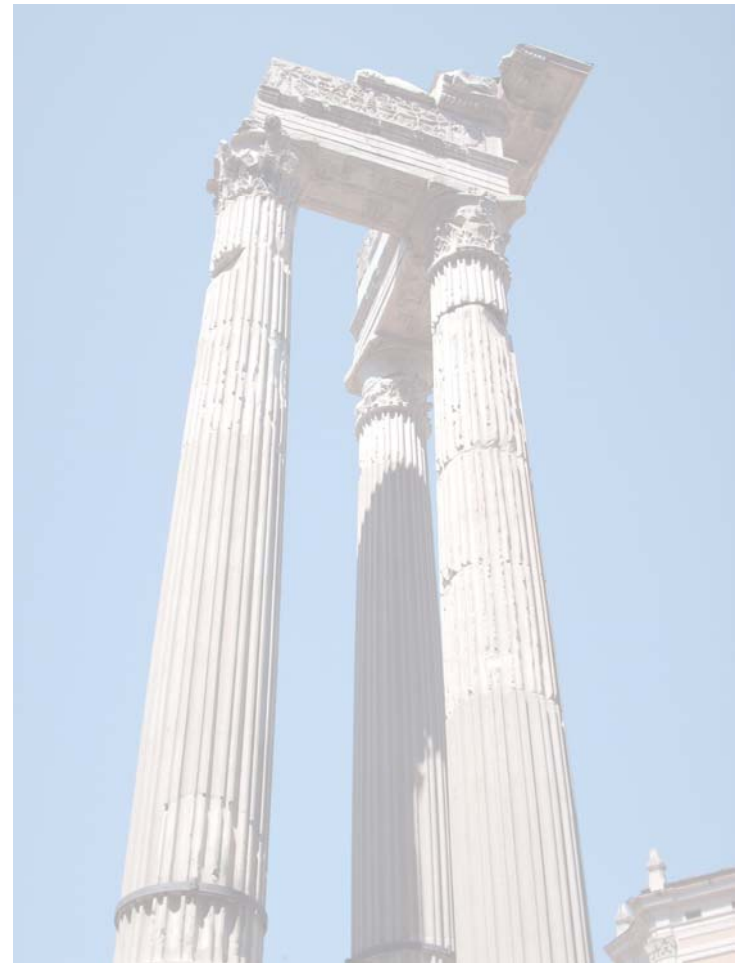


PATIENCE

- **ENSURE:** Realistic expectations are defined, monitored regularly, and updated as needed to ensure progress
- **AVOID:** Giving in and losing sight of your ultimate goal

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- **I**NTEGRATION

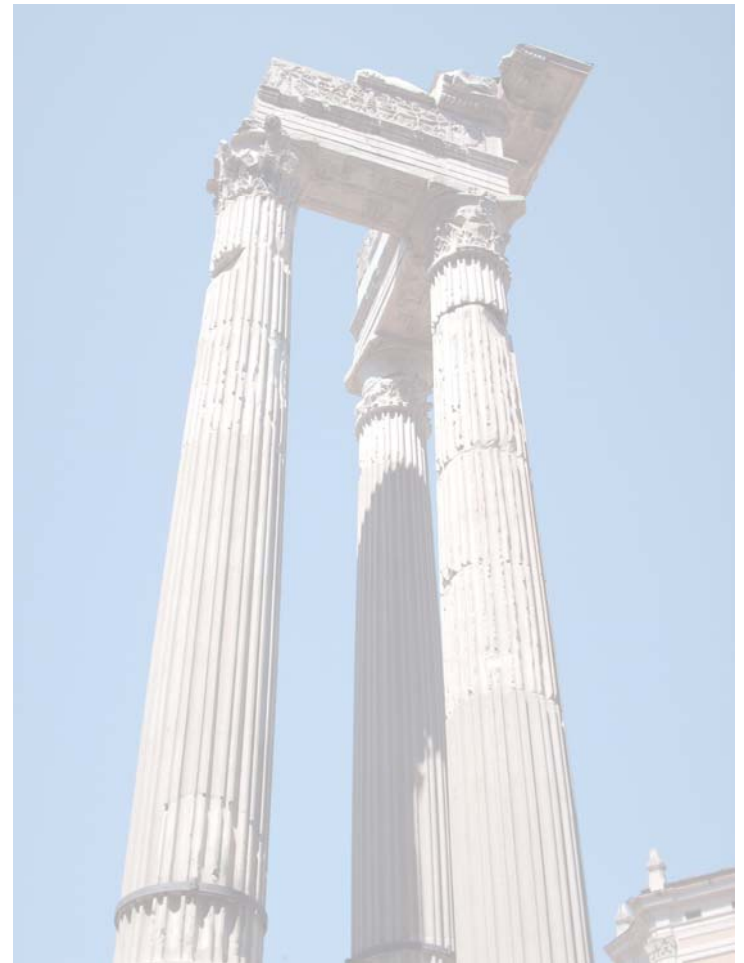


INTEGRATION

- **ENSURE:** That your PMO is integrated with other support and operational processes (ITIL, etc.)
- **AVOID:** Leaving the impression project management “slows things down”

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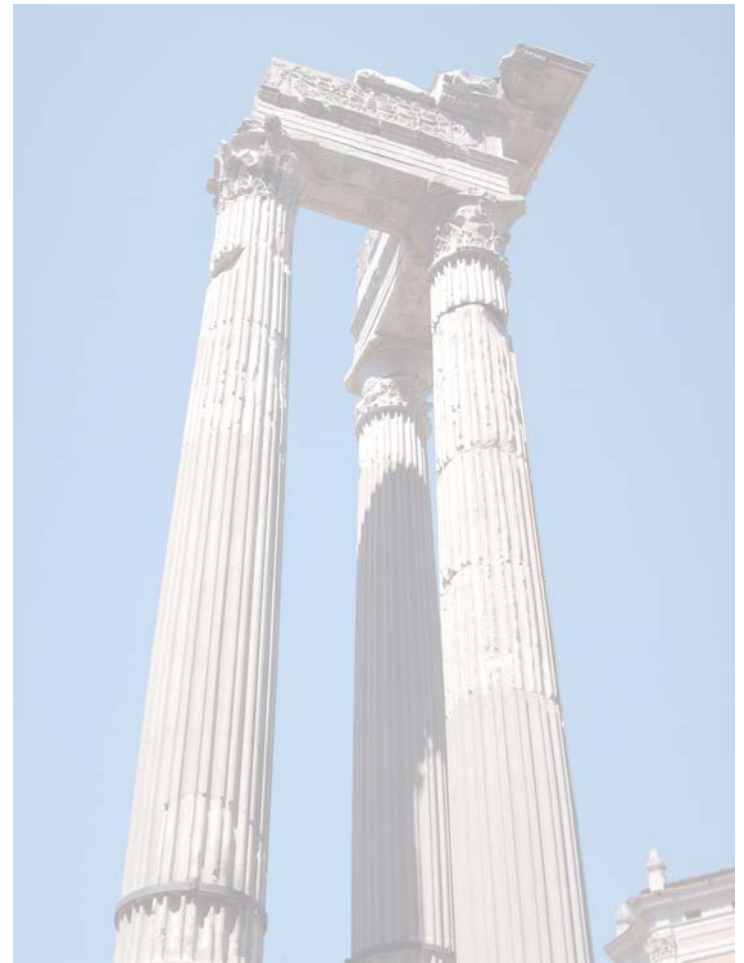


LEVERAGE

- **ENSURE:** You leverage existing resources as you deploy your PMO (virtual PMO)
- **AVOID:** Equating PMO deployment with drastic increases in resource costs

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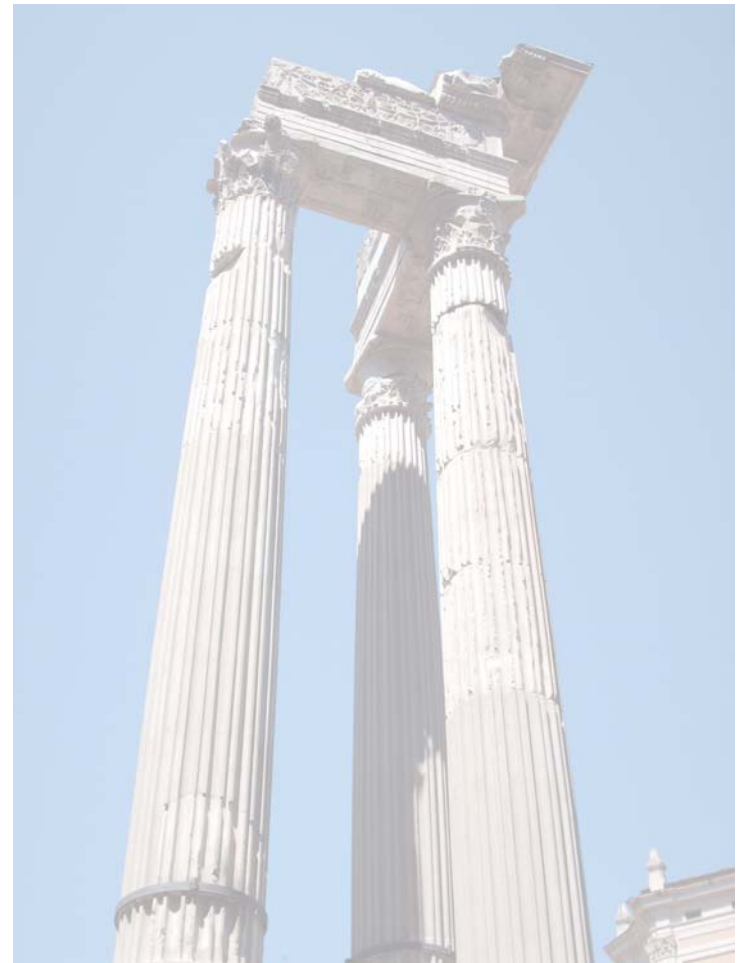


LANGUAGE

- **ENSURE:** You communicate to leadership through concise, coherent terms (EVA and triple constraint)
- **AVOID:** Inconsistencies in communication

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- **A**SSESSMENT

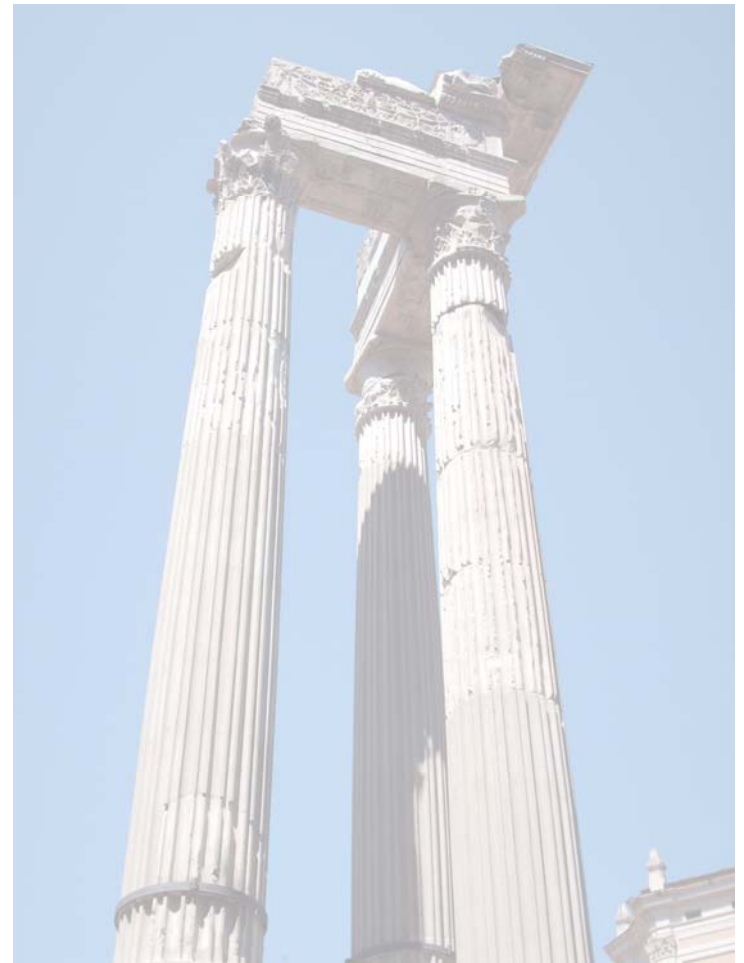


ASSESSMENT

- **ENSURE:** An assessment is completed to determine organizational readiness for PMO integration
- **AVOID:** Starting at the wrong place

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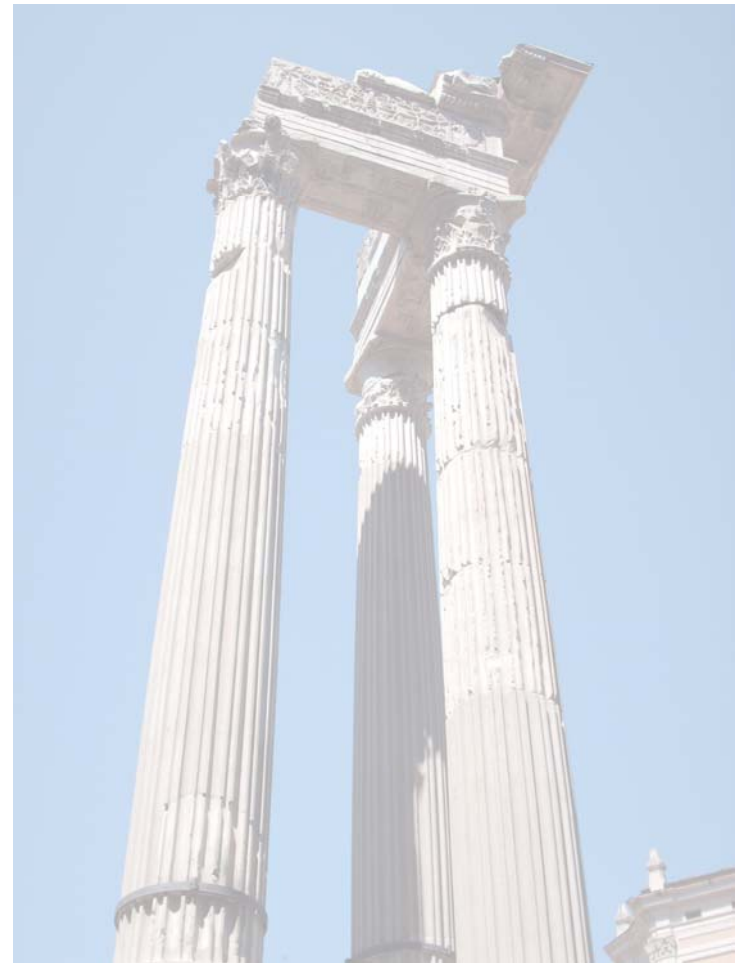


RELEVANCY

- **ENSURE:** You are demonstrating relevant value to the business (EVA, financial contributions, etc.)
- **AVOID:** Allowing project management to be the “process in the corner”

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